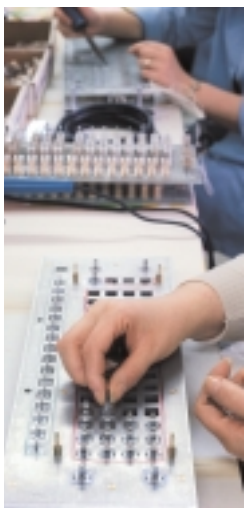
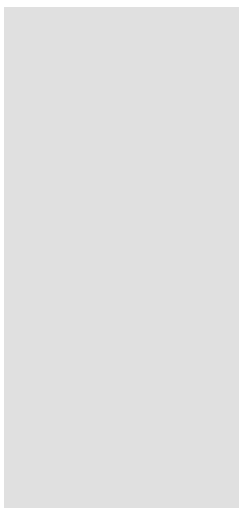


PeopleSoft®



PeopleSoft EnterpriseOne



At PeopleSoft, we believe that being flexible means having choices. After all, your business has to adapt to what your customers want. You have to keep ahead of emerging technology trends and changing business models. So should we. That's why we offer more than one approach to enterprise software.

Some software companies suffer from tunnel vision. They see the world one way, and they impose that view on their customers with a "one size fits all" approach to technology. But abstractions such as revenue and company size don't accurately describe how PeopleSoft customers do business, and they don't give us much insight into developing enterprise solutions. Instead, we get insight from the priorities that guide our customers' software investment decisions, how they deploy our software, and how they use it once it's in place.

This is what our customers have told us about how PeopleSoft EnterpriseOne fits the way they do business.

PeopleSoft EnterpriseOne:

The Right Solution for the Right Reasons

PeopleSoft EnterpriseOne supports the way you invest in, deploy, and use software.

When Investing in Software

PeopleSoft EnterpriseOne customers look at software as an investment—not a one-time cost. They want the software they purchase today to pay dividends down the road. PeopleSoft EnterpriseOne provides them with a flexible, integrated architecture that lowers the ongoing cost of ownership.

Over time, it requires fewer of your resources and less of your attention. It's modular, so you can implement only those solutions you need. And, it offers industry-specific functionality, so you don't have to develop custom solutions or invest in a host of third-party products to fit your needs.

When Deploying Software

Companies with finite IT resources and competing business priorities look for a solution they can implement quickly and adapt to their distinct processes without significant customization. In other words, they look for a solution that allows them to do more with less.

PeopleSoft EnterpriseOne helps you realize value from your solution sooner by providing a uniform infrastructure and pre-integrated applications, middleware, and database. Simply put, it requires less effort to implement and maintain. It also features a visual process modeler so that you can fit the solution to the way your business works—before and after implementation. You simply change the flow of work on the modeler and the system automatically makes the necessary changes to the underlying applications.

When Using Software

In the typical PeopleSoft EnterpriseOne company, employees wear different hats. They have multiple responsibilities that require visibility into an entire business process. The same person who quotes a price may take an order, check credit, update forecasts, and approve invoices.

PeopleSoft EnterpriseOne allows your employees to view information from throughout the business at any level of detail. A single, integrated database that serves your entire business ensures that you have the latest information on orders, inventories, projects, and equipment so that you can make the right decisions.

PeopleSoft EnterpriseOne:

Designed for the Demand-Driven Environment

Demanding customers and volatile markets are changing the way you do business. To keep pace, you need to become more responsive—even as you cut costs and trim operating budgets. Meanwhile, the inherent unpredictability of your market means that you have less time to marshal the needed resources and effort.

In this new “demand-driven” world, you need technology that can help you anticipate demand and defuse problems before they happen. You want industry-specific capabilities that fit the way you do business. And you require a single, integrated source of information that makes you—and the businesses you work with—more efficient, flexible, and productive.

PeopleSoft EnterpriseOne is designed for the rigors of the demand-driven environment. It optimizes effort within your business and extends those efficiencies out to your supply chain. You have greater access to real-time information stretching from your customers to your suppliers, so you can synchronize the effort of your employees and your supply chain partners. And you have better control of business processes as they move from department to department.

Thousands of businesses all over the world have found that PeopleSoft EnterpriseOne helps them translate the challenges of the demand-driven world into competitive advantage. Here are some of the reasons why.



Because different industries face different challenges.

Every industry has unique processes and its own take on best practices. Companies in those industries want functionality tailored to the nuances of the way they do business. PeopleSoft EnterpriseOne offers the specific functionality you need to meet the challenges unique to your market. You don't have to fit a square peg solution into the round hole of your industry requirements.

Because different businesses face similar challenges.

Regardless of your industry, you face many of the same challenges that other businesses face. You have limited resources but unlimited possibilities. You don't have an army of IT people. You want a single, integrated, real-time view of information across all facets of your business. You want to reign in costs but keep your options open. Ultimately, you want to be more connected, responsive, and adaptable. PeopleSoft EnterpriseOne is designed for companies like yours.



PeopleSoft EnterpriseOne supports the way you do business.

Because innovative companies need innovative solutions.

In the typical PeopleSoft EnterpriseOne business, decisions get made by the people on the shop floor, at the job site, in the warehouse, on the phone with customers. Empowered people need quick access to a wide range of information. They need the big picture, and they need to delve into the details, depending on the task at hand.

PeopleSoft EnterpriseOne helps your people be more proactive—an important trait for demand-driven enterprises. It gives the innovative people in your business the tools they need to be more efficient and effective instead of dictating how they do their jobs. It increases your visibility of information, from a consolidated enterprise view down to source transactions and journal entries.

Because productivity, efficiency, and accountability don't go out of style.

Good business solutions should be good at the fundamentals. So PeopleSoft EnterpriseOne helps you manage core processes involving finances, people, and equipment to make the best use of information and resources throughout your business. After all, smart business is good business.

Because your business processes know no boundaries.

When you receive an order, things happen in your business. Forecasts change, inventories change, manufacturing plans and distribution schedules change. Purchase orders, contracts, sales orders, and invoices move from department to department, business to business.

That's why PeopleSoft EnterpriseOne gives you a single, integrated source of management information and capabilities, so you can track processes in real time as they flow throughout your business and partner network. It puts every department in your business on the same page, so you can turn good strategies into workable realities within your business and throughout your supply chain.

Because divisions and subsidiaries think and act like independent businesses.

Who says big businesses can't be responsive, flexible, efficient—especially their divisions and subsidiaries? The fact is, subsidiaries can have all the same needs as an independent business. PeopleSoft EnterpriseOne fits well within these “businesses within businesses,” offering them the specialized functionality they need with the flexibility to comply with the parent company's reporting and accountability requirements.

PeopleSoft EnterpriseOne: Designed for Your Industry

No business is an island. Each competes in a specific industry context. Not surprisingly, businesses with similar priorities look for similar capabilities from an enterprise solution. That's why PeopleSoft EnterpriseOne has such a strong following in specific industry contexts. It fits well in industries with tightly integrated operations, where success comes from acting quickly on shared priorities, sharing information across departments and partner networks, and anticipating market changes and customer demand. Simply put, PeopleSoft EnterpriseOne fits well in businesses that would rather be experts in their industries rather than experts in their technology.



For Manufacturing and Distribution Businesses

In the emerging demand-driven marketplace, PeopleSoft EnterpriseOne paves the way for more efficient “pull” and make-to-order methods—where customer demand instantly resonates throughout the supply network and triggers coordinated action between you and your partners. You can streamline your time to market, minimize inventory levels, and improve communications and shared processes in your supply chain.

- Industrial Manufacturing
- Food and Beverage
- Apparel and Footwear
- Wholesale Distribution
- Automotive
- Medical Devices
- Pharmaceutical
- High-Tech Electronics
- Personal and Household Products



PeopleSoft EnterpriseOne supports your industry-specific processes and challenges.

For Asset-Intensive Businesses

In businesses that have extensive investments in high-cost assets, PeopleSoft EnterpriseOne helps you balance the competing priorities of optimizing asset utilization, reducing cost of goods sold, and improving customer service.

- Paper and Packaging
- Chemicals and Lubricants
- Energy
- Textiles
- Primary Metals
- Mining
- Utilities

For Project-Oriented Businesses

PeopleSoft EnterpriseOne gives you the tools to manage time, talent, and expertise to keep projects in scope, on time, and on budget. You can strengthen your market profile, increase project profitability, and boost resource productivity while reducing your exposure with clients and subcontractors.

- Construction
- Real Estate
- Engineering and Design
- Field Services
- Homebuilders

PeopleSoft EnterpriseOne:

Designed to Offer Immediate and Long-Term Value

PeopleSoft EnterpriseOne offers the best match of products and services to help you reach your short- and long-term objectives.

You can select the technology you need as you need it to address your most important business challenges. If you want to improve your capital asset use, you can start there. If you want to improve supply chain responsiveness, you can start there. If you want to streamline project management, you can start there. You can build a solution one step at a time and take the steps in virtually any order that you want as your business grows and changes.

Because you only need what you need—when you need it.

PeopleSoft EnterpriseOne is modular. You purchase and implement only those applications that make sense for your business today. As your needs change, you can implement new applications. It makes better sense for your IT team, because they install and maintain only those applications that your business uses. It makes better sense for your employees, because they learn only those applications that they actually use. And it makes sense for your bottom line, because you purchase only what you need, when you need it.

Because your market is changing.

Unpredictability is now the norm, so PeopleSoft EnterpriseOne helps you manage market volatility by making you more responsive. It adapts to fit the way you do business today and can adapt to the way you want to do business tomorrow. It helps you transition from inefficient and costly “push” business methods (like make to stock) to leaner, more profitable “pull” methods (like make to order)—even if you’re in a service industry or asset-intensive business. By sharing information through self-service applications, you can efficiently coordinate efforts with partners and be more proactive with customers.

Because the world gets smaller but your business keeps growing.

Every day, your customers and your competition become more global. PeopleSoft EnterpriseOne gives you the multicurrency, multilanguage capabilities to do business where your customers do business. You can set your sights on new markets, anywhere in the world. And, as your business grows, PeopleSoft EnterpriseOne has the multisite capabilities and scalability to help you manage that growth.

Because technology is standardizing.

Proprietary technologies can lock you out of sharing information with your customers and partners. That’s because incompatible systems can’t easily talk to one another, which keeps businesses from talking to one another. PeopleSoft EnterpriseOne keeps you open to emerging and established technology standards, so you can be open to new opportunities. You can add new technologies, interface with partner and customers systems, and maintain the discipline, security, and data integrity you need.



Delivering Breadth and Depth of Functionality

PeopleSoft can help you integrate all aspects of your business — including customer relationship management, enterprise asset management, enterprise resource planning, supply chain management, and supplier relationship management. We also provide the business intelligence and performance management tools that help you measure the value that our solutions deliver.

PeopleSoft EnterpriseOne Financial Management

- General Ledger
- Accounts Payable
- Accounts Receivable
- Fixed Asset Accounting
- Expense Management
- Expense Self Service
- Advanced Cost Accounting
- Financial Reporting

PeopleSoft EnterpriseOne Asset Lifecycle Management

- Capital Asset Management
- Equipment Cost Analysis
- Condition-Based Maintenance
- Resource Assignments
- Real Estate Management
- Advanced Real Estate Forecasting

PeopleSoft EnterpriseOne Project Management

- Project Costing
- Contract and Service Billing
- Homebuilder Management

PeopleSoft EnterpriseOne Supply Chain Management

Supply Chain Planning

- Demand Forecasting
- Demand Consensus
- Strategic Network Optimization
- Tactical Network Optimization
- Production and Distribution Planning
- Discrete Production Scheduling
- Process Production Scheduling

Customer Order Management

- Advanced Pricing
- Product Variants
- Sales Order Management
- Order Promising
- Agreement Management
- Base Configurator

Logistics Management

- Inventory Management
- Bulk Stock Inventory
- Demand Scheduling Execution
- Warehouse Management
- Transportation Management
- Advanced Stock Valuation
- RFID Outbound

Manufacturing

- Requirements Planning
- Manufacturing Management
- Quality Management

PeopleSoft EnterpriseOne Customer Relationship Management

- Marketing
- Sales
- Mobile Sales
- Configurator
- Customer Self Service
- Contact Center
- Multichannel Interaction Manager
- Service Management
- Maintenance Request
- Partner Relationship Management
- CRM Wireless

PeopleSoft EnterpriseOne Human Capital Management

- Human Resources Management
- Manager Self Service
- Employee Self Service
- Payroll
- Time and Labor
- eRecruit

PeopleSoft EnterpriseOne Supplier Relationship Management

- Procurement and Subcontract Management
- Buyer Workspace
- Supplier Self Service

PeopleSoft Enterprise Performance Management

- Financial Management Analytics
- Business Planning and Budgeting
- Global Consolidations
- Asset Lifecycle Management Analytics
- Workforce Analytics
- CRM Analytics
- Supply Chain Analytics

PeopleSoft AppConnect

- Collaborative Portal
- Process Integrator
- Process Modeler
- WebService Integrations
- Autopilot

PeopleSoft EnterpriseOne: Technology for the Sake of Business



Integrated, Comprehensive, Modular, and Flexible

Different software architectures work for different businesses. PeopleSoft EnterpriseOne features a single, integrated database that moves transactions efficiently across your organization. It increases your control over business processes with a comprehensive “single version of the truth” that’s available to every function in your enterprise.

The PeopleSoft EnterpriseOne Pure Internet Architecture enables a wide range of network configurations, while maintaining consistent, integrated data across your business. It helps you establish logical, repeatable processes that improve your productivity.

It offers modular, pre-integrated applications that reduce your implementation costs and ongoing maintenance burden. And it makes life easier for your users, with flexible functionality, intuitive interfaces, and easily accessed information—so they can focus on getting back to business, serving customers, and solving problems.

Easier to Deploy, Easier to Maintain, Easier to Use

When it comes to enhancing our software and services, we routinely seek the insights of the most knowledgeable experts we can find—our customers. And, because our customers are the leaders and innovators in their respective industries, we listen. The result is what we call the Total Ownership Experience—a program for improving the implementation, maintenance, and ongoing use of PeopleSoft solutions.

Our customers tell us that they want to simplify and reduce the cost of implementation. PeopleSoft EnterpriseOne features a single database and pre-integrated applications. In essence, it has fewer moving parts, so it’s easier to implement. You can get up and running more quickly, so you can realize value from your solution sooner.

A streamlined, integrated architecture also means that PeopleSoft EnterpriseOne is easier to maintain. It requires less of your IT staff’s attention, so they can focus on activities that add value to your business.

Finally, our customers tell us that their users want fast access to a wide range of information. They want to control business processes—and even change them when necessary—without having to call in a programmer. And they want capabilities that are designed for their industry instead of settling for a generic solution. In response, we’ve built PeopleSoft EnterpriseOne with the accessibility, flexibility, and functionality that empower end users to do what they need to do.

Comprehensive Global Services

PeopleSoft EnterpriseOne improves your total ownership experience.

PeopleSoft Global Services

PeopleSoft Global Services provides worldwide, best-in-class services to help customers get maximum value from their PeopleSoft software.

PeopleSoft Consulting

PeopleSoft Consulting is the leader in implementing, optimizing, and upgrading PeopleSoft products to improve business performance. PeopleSoft Consulting accelerates time to value, maximizes functionality, and reduces project timelines and costs.

Our implementation services are tailored to specific business needs and provide global infrastructure and expertise to ensure customer success. Through a single-vendor relationship, customers gain deeper access to PeopleSoft resources and experience PeopleSoft accountability for project success. Customers who rely on PeopleSoft Consulting get more value out of PeopleSoft software sooner.

PeopleSoft Education

PeopleSoft Education is the trusted source for PeopleSoft-related training. Executives, project managers, and end users benefit from role-based training that results in increased productivity, reduced risk, and lower support costs. Training delivered where, when, and how your organization needs it increases your overall return on investment. Products and services include project team training classes, end user training classes, the end user training kit, and course development and delivery services. Customers who rely on PeopleSoft Education get more value out of PeopleSoft software sooner.

PeopleSoft Hosting

PeopleSoft Hosting is the logical choice to host and manage your PeopleSoft applications. PeopleSoft Hosting enables customers to focus on their core business while realizing a superior return on their PeopleSoft investment.

PeopleSoft Hosting delivers a complete solution that enables customers to leverage PeopleSoft expertise, ensures single-vendor accountability, and provides world-class hosting services.

PeopleSoft Support Services

PeopleSoft Support Services never stop working to ensure that your issues are resolved and that you receive the greatest return on investment from your PeopleSoft systems. Your software investment continues to deliver value with the latest technologies, new product features, and industry best practices. You have access to the most comprehensive product and technical problem-solving expertise—and we'll be there for you 24x7. We deliver the real-time support you need for your real-time enterprise. Your business never stops moving forward. Neither do we.



PeopleSoft, Inc.
Corporate Headquarters
4460 Hacienda Drive
Pleasanton, California 94588 USA
Toll-free 1 888 773 8277
Tel 925 694 3000
www.peoplesoft.com

PeopleSoft Africa
Sandton
Tel 27 11 236 6500

PeopleSoft Argentina
Buenos Aires
Tel 54 11 4510 5100

PeopleSoft Australia
Chatswood, New South Wales
Tel 61 2 9413 0000

PeopleSoft Belgium
St-Stevens-Woluwe
Tel 32 2 416 22 00

PeopleSoft Brazil
São Paulo
Tel 55 11 5508 1400

PeopleSoft Canada
Toronto, Ontario
Tel 416 227 3000

**PeopleSoft Caribbean,
Central America**
Miami, Florida
Tel 305 507 9400

PeopleSoft Chile
Santiago
Tel 56 2 3702918

PeopleSoft China
Hong Kong
Tel 852 2168 0808

PeopleSoft Denmark
Ballerup
Tel 45 44 20 99 35

PeopleSoft France
Paris
Tel 33 1 40 90 50 00

PeopleSoft Germany
Munich
Tel 49 89 99 21 50 00

PeopleSoft India
Bangalore
Tel 91 80 2226 7272

PeopleSoft Ireland
Dublin
Tel 353 1 403 9200

PeopleSoft Italy
Milan
Tel 39 02 925941

PeopleSoft Japan
Tokyo
Tel 81 3 5571 5701

PeopleSoft Malaysia
Kuala Lumpur
Tel 6 03 2169 6183

PeopleSoft Mexico
Mexico, D.F.
Tel 52 55 5284 5284

PeopleSoft Middle East
Dubai
Tel 00971 4 390 1800

PeopleSoft Netherlands
Amsterdam
Tel 31 20 462 5400

PeopleSoft New Zealand
Auckland
Tel 64 9 486 0866

PeopleSoft Puerto Rico
San Juan
Tel 787 289 7839

PeopleSoft Singapore
Singapore
Tel 65 6832 2100

PeopleSoft Spain
Madrid
Tel 34 91 722 9700

PeopleSoft Sweden
Kista
Tel 46 8 477 1000

PeopleSoft Switzerland
Volketswil
Tel 41 1 908 3535

PeopleSoft Taiwan
Taipei
Tel 88 62 2523 6220

PeopleSoft Thailand
Bangkok
Tel 66 2231 8146

PeopleSoft United Kingdom
Reading, Berkshire
Tel 44 118 909 1700

PeopleSoft USA, Inc.
Pleasanton, California
Tel 925 694 3000

**PeopleSoft Venezuela,
Andean Region**
Caracas
Tel 58 212 952 4042